

**Annual Report 2020**

**Stichting African Parks Foundation**

**Langbroek**

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## Report of the board

The mission of Stichting African Parks Foundation (SAPF), incorporated in Utrecht, the Netherlands, is to support protected areas and other conservation projects under management of African Parks Network (APN), or its affiliated organizations. APN is a S21 registered not for profit organization with its seat in South Africa. SAPF and APN are part of the bigger African Parks family.

In order to achieve its mission, SAPF raises funds by obtaining liquid assets by means of donations, legacies, interest from investments and other income from capital. SAPF's sole activity is fundraising for African Parks and all funds raised are solely to APN or its affiliated organizations to fund its conservation work on the African Continent. For a better insight in the activities of APN and the projects under management, reference is made to [www.african-parks.org](http://www.african-parks.org) where the Annual Report 2020 and the Annual Financial Statement for the year 2020 can be obtained.

SAPF plays a crucial role in safeguarding the continuity of APN and the Protected Areas which APN has under management. Since APN enters into long term management contracts substantial amounts are needed to cover these future deficits which arise particularly in the first years of operation, when there usually is no revenue stream yet. Given the growth ambitions of APN in the coming years, substantial funds will continue to be needed in future.

### *The Board*

The Board of SAPF consists of René Hooft Graafland, Arent Fock, Helena Dura-van Oord, Pieter van Doorne, Frederik Lotz and Mirjam de Blécourt – Wouterse.

They are all nature conservationists by heart and very dedicated to APN and the Protected Areas under management. They do not receive any financial compensation for the work performed. In addition, the Board adopts the policy that all additional costs, like out of pocket travelling expenses are not reimbursed by SAPF but are for the account of each individual Board Member.

### *Fundraising*

The Board Members are actively involved in fundraising. This is done amongst others by opening their network for fundraising events organized in the Netherlands and by participation in trips to Protected Areas organized for potential donors (at their own cost). Usually, these donors are High Net Worth Individuals and representatives of Foundations and/or (semi) government organisations. All Board members are donors themselves as well.

The positive results of all these activities resulted in gifts and donations of EUR 10.150.014 (2019: EUR 7.867.410). A major part of these donations and gifts to SAPF were meant for a specific project or Protected Area. Consequently, an amount of EUR 7.992.447 (2019: EUR 7.840.354) was directly and fully forwarded to (APN and its) Protected Areas without any deduction by SAPF. Amongst these were donations received from Stichting Natura

Africae (EUR 4.000.000), WWF Belgium (EUR 600.000) and the Bennink Foundation with the remainder coming from several private individuals and foundations who prefer to remain anonymous.

The remaining gifts and donations amounted to EUR 2.157.567 (2019: EUR 27.056) and were not directly forwarded to APN but added to the Foundation Funds. The largest donation (EUR 2.050.731) consists of a donation of 25.150 shares in Galapagos NV transferred by Mr. Onno van de Stolpe, CEO of Galapagos NV, at the end of 2020. This is the first part of a total committed donation of EUR 10 million. In 2021, the Board will decide how long these shares will be kept. Eventually, the proceeds will be added to the Endowment Fund. Furthermore, other smaller donations were received amongst others, an inheritance of EUR 46.298.

Finally, fundraising activities of SAPF have yielded donations and gifts made directly to APN or its Protected Areas because some donors and foundations prefer to support these Protected Area directly. This relates to an amount of EUR 1.150.000 which is not 'channelled through SAPF'. This is sometimes also applicable for parties who wish to make social investments (for example in tourist accommodations). This is a considerable flow of money and includes amongst others the donations of the Dutch Postcode Lottery. Although these donations are (partly) the result of the SAPF fundraising activities in The Netherlands, they are quantified and reflected in the Annual Report of APN and not reported in these Financial Statements.

### ***Overhead expenses***

The overhead expenses of SAPF amount to EUR 661.360 (2019: EUR 636.909) and mainly relate to personnel expenses, expenses for fundraising events, advisory fees, professional services, marketing and office expenses. The overhead expenses constitute 6,5 % of the gifts and donations received by SAPF (5,3 % of all donations channelled to APN). The increase in expenses mainly relates to the increase in personnel expenses (EUR 43.769) and the cost of the establishment of African Parks UK. Currently 4 fulltime-equivalent employees are employed by SAPF.

### ***Project expenses***

The project expenses of SAPF fully relate to the flow of contributions from SAPF to APN and/or its Protected Areas to fund the annual funding deficit. An important part of these contributions relates to the donations received from external donors amounting to EUR 7.992.447 (2019: EUR 7.840.354). These donations (received in 2020) were transferred to APN as agreed with the donors and have been recorded as project expenses.

The second part of the project expenses relates to the withdrawal from the *Endowment fund* which amounts to EUR 1.479.900 (2019: EUR 1.525.800). Annually, the Funding Committee decides which part of the investment income can be withdrawn from the Endowment fund and distributed to APN. This distribution is mainly meant to cover the overhead costs of APN and has been recorded as project expenses in the Statement of Profits and Losses.

During 2020 a fourth payment was made to APN from the Fund for Local Communities. The payment (EUR 50.000) has been allocated to Bangweulu. The projects included support of two community schools and a health centre.

If the annual funding deficit of APN cannot be fully covered by the contributions mentioned above, then SAPF uses its Free *available reserves* from the Foundation funds to fund the remaining deficit. This year no contribution to APN and/or its Protected Areas from the *Free available reserves* was required (2019: EUR 0).

### ***Financial income and expenses***

Financial income and expenses decreased from EUR 7.274.768 in 2019 to EUR 2.463.350 in 2020 mainly as a result of a lower realised and unrealized return (2020: EUR 1.777.749) on the investment of the Endowment Fund and the investment in shares (2020: EUR 918.970).

The interest income decreased from EUR 1.327 to EUR 736 because of lower interest rates. Some banks have started to charge negative interest over bank balances larger than EUR 2.500.000.

### ***Balance sheet***

The financial assets of SAPF consists of the Endowment fund of EUR 32.048.564, Fund for Local Communities of EUR 396.045, Other Investments of EUR 9.358.951 and shares Galapagos NV of EUR 2.024.072.

The funds of the Endowment fund (EUR 32.444.609 as at 31 December 2020) have been classified as long-term financial assets since the capital of the Endowment fund will be preserved in the long term to provide for annual income generation and potential capital gains.

For the Endowment Fund the Funding Committee adopts a medium to moderately high-risk investment policy. A strategic and tactical asset allocation has been determined and guidelines for investments have been issued. InsingerGilissen was appointed as the investment manager in 2012. The asset classes have been restricted to blue chip shares with established dividend yields, EU/US listed shares, corporate bonds of an adequate rating, government Bonds and cash. Direct investment in real estate and derivatives are not permitted. Assets denominated in US\$ are not hedged for currency risks. The Funding Committee periodically meets with the investment manager to discuss yields, investment risks and investment opportunities.

During the year the assets were invested in listed shares (EUR 21.874.573) and corporate bonds (EUR 8.192.616). The remainder is held on current accounts at KBL Bank. An amount of EUR 1.529.900 of the investment income has been withdrawn and contributed to APN/ Protected Areas and Local Communities.

The Other Investments consist of investments in EU/US listed shares (EUR 8.991.846 as at 31 December 2020) and have been classified as long-term financial assets as well. During the year no further funds were invested in EU/US listed shares.

At the end of the year, SAPF received a donation of 25.150 shares in Galapagos NV. As at 31 December 2020 the value of these shares amounted to EUR 2.024.072.

Cash at banks (which does not form part of the Endowment fund) decreased at year-end to EUR 5.713.091 (31 December 2019: EUR 6.769.005). Currently these funds are all kept on savings accounts.

The Free Available Reserves are available for future funding of the financing deficits of the projects of African Parks Network.

No material and/or adjusting events occurred after the balance sheet date and no activities in the field of research and development have been undertaken.

## Financial Statements

### Balance sheet as at 31 December 2020 (after appropriation of result)

	Ref	31 December 2020		31 December 2019	
		EUR	EUR	EUR	EUR
<i>Assets</i>					
<b>Non - Current assets</b>					
Financial assets	4.1	<u>43.827.632</u>		<u>40.636.741</u>	
			43.827.632		40.636.741
<b>Current assets</b>					
Receivables	4.2	0		97.557	
Cash at banks	4.3	<u>5.713.090</u>		<u>6.769.005</u>	
			<u>5.713.090</u>		<u>6.866.562</u>
			<u>49.540.722</u>		<u>47.503.303</u>
			<b>31 December 2020</b>		<b>31 December 2019</b>
		EUR	EUR	EUR	EUR
<i>Equity and Liabilities</i>					
<b>Foundation funds</b>					
Endowment fund	4.4	32.048.564		31.774.055	
Fund for local communities		396.045		422.705	
Free available reserves		<u>17.012.563</u>		<u>14.830.755</u>	
			49.457.172		47.027.515
<b>Current liabilities</b>					
Accrued expenses	4.5	<u>83.550</u>		<u>475.788</u>	
			<u>83.550</u>		<u>475.788</u>
			<u>49.540.722</u>		<u>47.503.303</u>

## Statement of profits and losses for the year 2020

		2020		2019	
	Ref	EUR	EUR	EUR	EUR
Income	5.1		10.150.014		7.867.410
Overhead expenses	5.2		-661.360		-636.909
Project expenses	5.3		<u>-9.522.347</u>		<u>-9.420.807</u>
<b>Operational result</b>			-33.693		-2.190.306
Financial income and expenses	5.4		<u>2.463.350</u>		<u>7.274.768</u>
<b>Result for the period</b>			<u>2.429.657</u>		<u>5.084.462</u>
<b>Appropriation of result</b>					
Endowment Fund			274.509		3.813.640
Fund for local communities			-26.660		21.889
Free available reserves			<u>2.181.808</u>		<u>1.248.933</u>
			<u>2.429.657</u>		<u>5.084.462</u>

## Notes to the balance sheet and statement of profits and losses

### 1 General

#### 1.1 Activities

The Stichting African Parks Foundation contributes to the funding of the operations of African Parks Network.

African Parks is a non-profit organisation that takes total responsibility for the rehabilitation and long-term management of national parks in partnership with governments and local communities. Its approach combines world-class conservation practice with business expertise. APN places emphasis on achieving financial sustainability of the parks by combining long-term donor funding with tourism revenues, related business enterprise and payment for ecosystem services, which all serve as a foundation for economic development and poverty alleviation.

The Stichting African Parks Foundation was incorporated in Utrecht, the Netherlands, on 17 November 2003. During 2007 the Dutch Tax administration awarded the ANBI status to the Stichting African Parks Foundation.

Stichting African Parks Foundation has its statutory seat and registered offices at Langbroekerdijk A 97, 3947 BE Langbroek and is registered at the chamber of commerce under number 30191949.

#### 1.2 Book year

The current book year is equal to the calendar year.

#### 1.3 Estimates

In applying the principles and policies for drawing up the financial statements, different estimates and judgments are made that may be essential to the amounts disclosed in the financial statements. If it is necessary in order to provide the true and fair view required under Book 2, article 362, paragraph 1, the nature of these estimates and judgments, including related assumptions, is disclosed in the notes to the relevant financial statement item.

## **2 Principles of valuation of assets and liabilities**

### *2.1 General*

The financial statements have been prepared in accordance with the statutory provisions of Part 9, Book 2, of the Netherlands Civil Code and the firm pronouncements in the Guidelines for Annual Reporting for non-profit organisations in the Netherlands (RJ 640) as issued by the Dutch Accounting Standards Board. The financial statements are denominated in euros.

Assets and liabilities are valued at historical cost, unless otherwise indicated.

### *2.2 Prior year comparison*

The accounting policies have been consistently applied to all the years presented.

### *2.3 Foreign currencies*

#### *Functional currency*

The statements are presented in euro, which is the functional and presentation currency of Stichting African Parks Foundation.

#### *Transactions, assets and liabilities*

Foreign currency transactions in the reporting period are translated into the functional currency using the exchange rates prevailing at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the rate of exchange prevailing at the balance sheet date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates are recognised in the income statement

The rates used per 31 December 2020 are:

1 Euro = 1,22800 US dollar (2019: 1,12140)

### *2.4 Property, plant and equipment*

Other non-current assets are valued at historical cost or manufacturing price including directly attributable expenses, less straight-line depreciation over their estimated useful life, or value in use, if lower.

### *2.5 Financial Assets*

Securities are recognised initially at fair value. Fair value is the amount for which an asset could be exchanged. The fair value of listed securities is the same as the market price. Changes in the fair value are recognised directly in the income statement. For subsequent the valuation securities are also valued at fair value.

The purchased interest-bearing bonds, which are not held for trading, are listed and carried at fair value. Changes in the fair value are recognised directly in the income statement.

Transaction costs are expensed in the income statement if these are related to financial assets carried at fair value through profit or loss.

#### *2.6 Impairment of non-current assets*

At each balance sheet date an assessment is made whether there is objective evidence that a financial asset or a group of financial assets is impaired. If any such evidence exists, the impairment loss is determined and recognised in the income statement.

#### *2.7 Receivables*

Receivables are recognised initially at fair value and subsequently measured at amortised cost. If payment of the receivable is postponed under an extended payment deadline, fair value is measured on the basis of the discounted value of the expected revenues. Interest gains are recognised using the effective interest method. When a trade receivable is uncollectible, it is written off against the allowance account for trade receivables.

Receivables are valued at amortised cost less a provision for uncollectible accounts.

#### *2.8 Cash and cash equivalents*

Cash and cash equivalents include cash in hand, bank balances and deposits held at call with maturities of less than 12 months. Cash and cash equivalents are stated at face value.

#### *2.9 Current liabilities*

On initial recognition, current liabilities are recognised at fair value. After initial recognition current liabilities are recognised at the amortised cost price, being the amount received, taking into account premiums or discounts, less transaction costs. This usually is the nominal value.

### **3 Principles of determination of result**

#### *3.1 General*

The result represents the difference between the income from gifts, donations and other income and the overhead costs and the contribution to the expenses of the current African Parks projects for the year. The gifts and donations are recognised in the year they are realised; losses are taken as soon as they are foreseeable.

#### *3.2 Income*

Income represents the gifts and donations that have been granted during the year less taxes (if any). In general, the donations received from external donors are specifically earmarked for one or more of the parks.

#### *3.3 Costs*

Costs are recognised at the historical cost convention and are allocated to the reporting year to which they relate.

#### *3.4 Employee benefits*

##### *Salaries and wages*

Salaries, wages and social security contributions are taken to the income statement based on the terms of employment, where they are due to the employees.

#### *3.5 Depreciation of tangible fixed assets*

Tangible fixed assets are depreciated over their estimated useful lives as from the moment they are ready for use.

Future depreciation is adjusted if there is a change in estimated future useful life. Gains or losses from the occasional sale of equipment are included under depreciation.

#### *3.6 Project expenses*

Project expenses are the contribution of Stichting African Parks Foundation to the expenses (operational and investments) of the parks managed by African Parks Network.

#### *3.7 Financial income and expenses*

##### *Interest paid and received*

Interest received is recognised on a time-weighted basis, taking account of the effective interest rate of the assets concerned.

##### *Changes in financial instruments at fair value*

Changes in the value of the following financial instruments are recognised directly through profit or loss:

- derivatives with an underlying instrument that is quoted in an active market;

- purchased loans, bonds (unless held to maturity) and equity instruments that are quoted in an active market.

Decreases in value of financial instruments at fair value are recognised through profit or loss. Realised increases in the value of financial instruments at fair value initially recognised in equity are taken through profit or loss when the financial instruments are derecognised.

### 3.8 *Exchange rate differences*

Exchange rate differences arising upon the settlement of monetary items are recognised in the profit and loss account in the period that they arise.

### 3.9 *Taxation*

The Stichting African Parks Foundation is not liable to corporate income tax in the Netherlands.

**4 Notes to the balance sheet**

*4.1 Financial assets*

Financial assets can be broken down as follows:

	<b>31 December 2020</b>		<b>31 December 2019</b>	
	EUR	EUR	EUR	EUR
Endowment fund	32.048.564		31.774.055	
Fund for Local Communities	396.045		422.705	
		32.444.609		32.196.760
Other Investments		9.358.951		8.439.981
Shares Galapagos NV		2.024.072		0
		43.827.632		40.636.741

*Endowment Fund*

The Endowment Fund includes appropriated funds received from donors. These funds form part of the African Parks collaboration and endowment agreement and are restricted for use.

The movements in the Fund for Local Communities are as follows:

	<b>2020</b>	<b>2019</b>
	EUR	EUR
At 1 January	422.705	400.816
Contribution Fund Local Communities	0	0
Return on investment	23.340	76.542
Withdrawals to contribute to Local Communities	-50.000	-54.653
At 31 December	396.045	422.705

The movements in the total Endowment Fund are as follows:

	<b>2020</b>		<b>2019</b>	
	EUR	EUR	EUR	EUR
At 1 January		32.196.760		28.361.231
Gifts to Endowment Fund		0		0
Contribution Fund Local Communities		0		0
Dividends and interests	539.378		633.318	
Results on sale of shares and bonds	667.015		1.337.925	
Realised return on investments		1.206.393		1.971.243
Unrealised return on investments		636.557		3.511.940
Administration fee (all-in)		-65.201		-67.201
Withdrawals to contribute to APN and the Parks under APN management	-1.479.900		-1.525.800	
Withdrawals to contribute to Local Communities	-50.000		-54.653	
		-1.529.900		-1.580.453
At 31 December		32.444.609		32.196.760

The funds are invested as follows:

	<b>31 December 2020</b>	<b>31 December 2019</b>
	EUR	EUR
EU / US listed share	21.874.573	21.153.354
Corporate Bonds	8.192.616	9.191.541
Current account KBL	2.316.959	1.779.588
Accrued interest Corporate Bonds	60.461	72.277
	32.444.609	32.196.760

The funds are restricted foundation funds and spending is subject to contracted limitations. At year-end, an amount of EUR 2.316.959 is still available to be invested in securities. This amount has not been reported under cash and cash equivalents since the funds are restricted foundation funds and will be invested in future.

Please refer to Note 4.5 for further information on the terms of use for these funds.

*Other Investment*

The other investments relate to investments in US/EU listed shares. The movements are as follows:

	<b>2020</b>	<b>2019</b>
	EUR	EUR
At 1 January	8.439.981	6.581.437
Realised return on investments	272.567	693.053
Unrealised return on investments	646.403	1.165.491
At 31 December	9.358.951	8.439.981

The funds are invested as follows:

	<b>31 December 2020</b>	<b>31 December 2019</b>
	EUR	EUR
Listed shares	8.991.846	8.221.528
Current account BNP	367.105	218.453
	9.358.951	8.439.981

*Shares Galapagos NV*

The movements in the shares in Galapagos NV are as follows:

	<b>2020</b>	<b>2019</b>
	EUR	EUR
At 1 January	0	0
Donation of 25.150 shares	2.050.731	0
Unrealised return on investments	-26.659	0
At 31 December	2.024.072	0

In 2021 the Board will decide how long these shares will be kept. Eventually, the shares will be sold and the proceeds added to the Endowment Fund.

4.2 *Receivables*

The receivables relate to interest, donations to be received and short term loans to projects and can be broken down as follows:

	<u>31 December 2020</u>	<u>31 December 2019</u>
	EUR	EUR
Advance African Parks Switzerland	0	50.000
Prepaid expenses	0	23.295
Donations	0	22.500
Donor travel expenses	0	1.350
Interest on savings accounts and deposits	0	412
	<hr/>	<hr/>
At 31 December	0	97.557
	<hr/>	<hr/>

4.3 *Cash at banks*

Cash at banks is available on demand. The interest on the bank accounts varies between +/- 0,5 % on EUR accounts (2019: 0%) and 0,05 % (2019: 0,01%) on EUR savings accounts and 0,0 % for USD current accounts (2019: 0,0%)

	<u>31 December 2020</u>	<u>31 December 2019</u>
	EUR	EUR
Savings accounts	4.658.843	6.666.639
EUR Current accounts	771.205	47.873
USD Current accounts	283.042	54.493
	<hr/>	<hr/>
	5.713.090	6.769.005
	<hr/>	<hr/>

The funds are at the free disposal of the Foundation.

4.4 *Foundation funds*

	<b>Endowment Fund</b>	<b>Fund for local communities</b>	<b>Free Available Reserves</b>	<b>Total Foundation Funds</b>
	EUR	EUR	EUR	EUR
1 January 2020	31.774.055	422.705	14.830.755	47.027.515
Withdrawals *	-1.479.900	-50.000	0	-1.529.900
Appropriation of result *	1.754.409	23.340	2.181.808	3.959.557
At 31 December 2020	32.048.564	396.045	17.012.563	49.457.172

\* The sum of additions, withdrawals and appropriation of result amounts to EUR 2.429.567 which is the result for the period.

***Endowment fund***

The endowment fund relates to the funds that form part of the African Parks collaboration and endowment agreement between African Parks Network, Stichting African Parks Foundation and the African Parks Foundation of America. These funds are invested to generate income to be used exclusively for funding of specific parks or projects of African Parks Network. These resources are, either by the said agreement and/or by donor's stipulation, restricted foundation funds and cannot be spent. Only investment income can be spent upon a decision of the Funding Committee that consists of seven members. Two members have been appointed by Stichting African Parks Foundation.

During 2020 the investment income on the Endowment Fund was distributed as follows:

	<b>31 December 2020</b>	<b>31 December 2019</b>
	EUR	EUR
African Parks Network	1.465.502	1.498.529
African Parks Liuwa	14.398	27.271
At 31 December	1.479.900	1.525.800

As at 31 December 2020 the cumulative unspent (realized and unrealized) investment income amounts to EUR 6.556.580 (2019: EUR 6.258.731).

***Fund for local Communities***

The Fund for local Communities consists of funds donated by an anonymous donor. This fund is open for contributions by other donors. The funds have been earmarked specifically

for the support of the economic and educational interests of local communities near parks managed by African Parks Network. Annually 5% to 10% of the capital may be used in support of the local communities.

***Free available reserves***

This relates to the share of the foundation funds which can be used to fund African Parks projects without any restrictions from African Parks group members and / or third parties. The free available reserves are at the full disposal of the Board.

***Appropriation of result***

The result for the period will be added to the Foundation Funds.

**4.5 Accrued expenses**

Accrued expenses mainly relate to accrued donations to African Parks Network and accounts payable and can be broken down as follows:

	<u>31 December 2020</u>	<u>31 December 2019</u>
	EUR	EUR
Advisory fees	47.776	15.380
Donations African Parks Network	26.600	430.950
Holiday allowance personnel	8.948	8.651
Accrued expenses	226	807
Deferred Income	0	20.000
	<hr/>	<hr/>
At 31 December	83.550	475.788
	<hr/>	<hr/>

Donations APN relate to donations received by SAPF just before year-end and transferred to APN at the beginning of 2021.

All other current liabilities will mature within one year.

## 5 Notes to the statement of profits and losses

### 5.1 Income

Income concerns the gifts and donations that have been granted during the year.

The breakdown is as follows:

	<b>2020</b>	<b>2019</b>
	EUR	EUR
Donations received from external donors for (APN) Protected Areas	7.992.447	7.840.354
Gifts and donations	<u>2.157.567</u>	<u>27.056</u>
	<u>10.150.014</u>	<u>7.867.410</u>

The donations received from external donors for APN Protected Areas have been allocated as follows:

	<b>2020</b>	<b>2019</b>
	EUR	EUR
African Parks Network	<u>7.992.447</u>	<u>7.840.354</u>
	<u>7.992.447</u>	<u>7.840.354</u>

The gifts and donations received can be broken down as follows:

	<b>2020</b>	<b>2019</b>
	EUR	EUR
Onno van de Stolpe - Shares		
Galapagos NV	2.050.731	0
Inheritance from C. Bukman	46.298	0
Other	<u>60.538</u>	<u>27.057</u>
	<u>2.157.567</u>	<u>27.057</u>

5.2 *Overhead expenses*

The overhead expenses mainly relate to the costs of the funding activities and can be broken down as follows:

	<b>2020</b>	<b>2019</b>
	EUR	EUR
Personnel expenses	346.858	303.089
Advisory and APN fees	201.928	196.016
Travelling and accommodation	24.509	38.902
AP UK Establishment and Marketing	18.585	0
YEP Programme	14.675	28.793
Office expenses	12.973	13.460
Marketing	10.368	23.516
Professional services	9.646	21.566
Other operating expenses	<u>21.818</u>	<u>11.567</u>
	<u>661.360</u>	<u>636.909</u>

Personnel expenses can be specified as follows:

	<b>2020</b>	<b>2019</b>
	EUR	EUR
Salaries	288.305	256.682
Social security, taxes and other	<u>58.553</u>	<u>46.407</u>
	<u>346.858</u>	<u>303.089</u>

Advisory and APN fees relate to the support for and advise on fundraising in other European Countries. The YEP programme expenses relate to the expenses of the Young Expert Programme in Rwanda sponsored by the Dutch Ministry of Foreign Affairs.

Office expenses consist of the rental cost of external offices rent. Professional services relate to audit fees and payroll administration.

5.3 *Project expenses*

The contributions to the (APN) Protected Area can be broken down as follows:

	<b>2020</b>	<b>2019</b>
	EUR	EUR
<b>Contributions to (APN) Protected Areas from donations received from external donors (see 5.1)</b>		
African Parks Network	7.992.447	7.840.354
	7.992.447	7.840.354
<b>Contributions to (APN) Protected Areas from Endowment Fund</b>		
African Parks Network	1.465.502	1.498.529
Liuwa	14.398	27.271
	1.479.900	1.525.800
<b>Contributions to (APN) Protected Areas from Fund for Local Communities</b>		
African Parks Network	50.000	54.653
	50.000	54.653
<b>Contributions to (APN) Protected Areas from Free Available Reserves</b>		
African Parks Network	0	0
	0	0
<b>Total net contributions to (APN) Protected Areas</b>	<b>9.522.347</b>	<b>9.420.807</b>

5.4 *Financial income and expenses*

	<b>2020</b>	<b>2019</b>
	EUR	EUR
<i>Return Endowment Fund</i>		
Realised return	1.206.393	1.971.243
Unrealised return	636.557	3.511.940
Administration fees	<u>-65.201</u>	<u>-67.201</u>
	1.777.749	5.415.982
<i>Return Investment in shares</i>		
Realised return	272.567	693.053
Unrealised return	<u>646.403</u>	<u>1.165.491</u>
	918.970	1.858.544
<i>Return shares Galapagos NV</i>		
Unrealised return	<u>-26.659</u>	<u>0</u>
	-26.659	0
<i>Interest income and expenses</i>		
Interest received on bank balances	920	1.327
Interest paid on bank balances	<u>-184</u>	<u>0</u>
	736	1.327
<b>Net interest and return</b>	2.670.796	7.275.853
Foreign exchange differences	<u>-207.446</u>	<u>-1.085</u>
	<u>2.463.350</u>	<u>7.274.768</u>

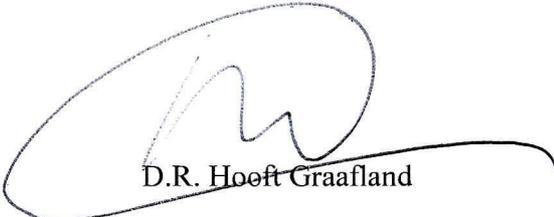
The foreign exchange differences relate to translation differences on the USD bank account as at 31 December 2020 and to a loan granted to and repaid by APN during the year.

5.5 *Average number of employees*

During the year the average number of employees calculated on a full-time-equivalent basis was 4 (2019: 5).

Langbroek, 15 April 2021

The Board,



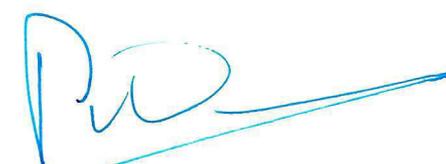
D.R. Hooft Graafland



A.A. Fock



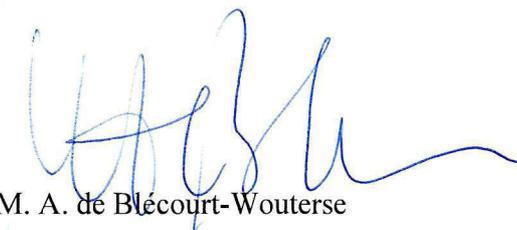
H.M.N. Dura - van Oord



P.H.J.C. van Doorne



F. Lotz



M. A. de Blécourt-Wouterse

## **Other information**

### **Appropriation of result**

There are no statutory rules for profit appropriation in the articles of association. The result for the period will be added to the Foundation Funds.



## *Independent auditor's report*

To: the board of Stichting African Parks Foundation

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### *Report on the financial statements 2020*

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#### *Our opinion*

In our opinion, the financial statements of Stichting African Parks Foundation ('the Foundation') give a true and fair view of the financial position of the Foundation as at 31 December 2020, and of its result for the year then ended in accordance with the Guideline for annual reporting 640 'Not-for-profit organisations' of the Dutch Accounting Standards Board.

#### *What we have audited*

We have audited the accompanying financial statements 2020 of Stichting African Parks Foundation, Langbroek.

The financial statements comprise:

- the balance sheet as at 31 December 2020;
- the statement of profits and losses for the year then ended; and
- the notes, comprising the accounting policies and other explanatory information.

The financial reporting framework applied in the preparation of the financial statements is the Guideline for annual reporting 640 'Not-for-profit organisations' of the Dutch Accounting Standards Board.

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#### *The basis for our opinion*

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. We have further described our responsibilities under those standards in the section 'Our responsibilities for the audit of the financial statements' of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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*PricewaterhouseCoopers Accountants N.V., Newtonlaan 205, 3584 BH Utrecht, P.O. Box 85096,  
3508 AB Utrecht, the Netherlands  
T: +31 (0) 88 792 00 30, F: +31 (0) 88 792 95 08, [www.pwc.nl](http://www.pwc.nl)*

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### *Independence*

We are independent of Stichting African Parks Foundation in accordance with the 'Verordening inzake de onafhankelijkheid van accountants bij assuranceopdrachten' (ViO, Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence regulations in the Netherlands. Furthermore, we have complied with the 'Verordening gedrags- en beroepsregels accountants' (VGBA, Dutch Code of Ethics).

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### *Restriction on use and distribution*

Our auditor's report is addressed to and intended for the exclusive use by the board of Stichting African Parks Foundation to report to the board in connection with the statutory requirements and may not be used for any other purpose. This report is not to be relied upon by third parties as such parties are not aware of the purpose of the services and they could interpret the results incorrectly. Consequently, the auditor's report, may not be made available in any form to third parties. We do not accept or assume and deny any liability, duty of care or responsibility to parties other than Stichting African Parks Foundation.

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### *Report on the other information included in the annual report*

In addition to the financial statements and our auditor's report thereon, the annual report contains other information that consists of:

- the report of the board; and
- the other information pursuant to Part 9 of Book 2 of the Dutch Civil Code.

Based on the procedures performed as set out below, we conclude that the other information:

- is consistent with the financial statements and does not contain material misstatements;
- contains the information that is required by the Guideline for annual reporting 640 'Not-for-profit organisations' of the Dutch Accounting Standards Board.

We have read the other information. Based on our knowledge and understanding obtained in our audit of the financial statements or otherwise, we have considered whether the other information contains material misstatements.

By performing our procedures, we comply with the requirements of the Dutch Standard 720. The scope of such procedures was substantially less than the scope of those performed in our audit of the financial statements.

The board is responsible for the preparation of the other information, including the directors' report pursuant to the Guideline for annual reporting 640 'Not-for-profit organisations' of the Dutch Accounting Standards Board.

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## ***Responsibilities for the financial statements and the audit***

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### ***Responsibilities of the board for the financial statements***

The board is responsible for:

- the preparation and fair presentation of the financial statements in accordance with the Guideline for annual reporting 640 'Not-for-profit organisations' of the Dutch Accounting Standards Board; and for
- such internal control as the board determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

As part of the preparation of the financial statements, the board is responsible for assessing the Foundation's ability to continue as a going concern. Based on the financial reporting framework mentioned, the board should prepare the financial statements using the going concern basis of accounting unless the board either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so. The board should disclose events and circumstances that may cast significant doubt on the Foundation's ability to continue as a going concern in the financial statements.

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### ***Our responsibilities for the audit of the financial statements***

Our responsibility is to plan and perform an audit engagement in a manner that allows us to obtain sufficient and appropriate audit evidence to provide a basis for our opinion. Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error and to issue an auditor's report that includes our opinion. Reasonable assurance is a high but not absolute level of assurance, which makes it possible that we may not detect all material misstatements. Misstatements may arise due to fraud or error. They are considered to be material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

Materiality affects the nature, timing and extent of our audit procedures and the evaluation of the effect of identified misstatements on our opinion.

A more detailed description of our responsibilities is set out in the appendix to our report.

Utrecht, 15 April 2021  
PricewaterhouseCoopers Accountants N.V.



W.F.J. Vermeulen RA

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## ***Appendix to our auditor's report on the financial statements 2020 of Stichting African Parks Foundation***

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In addition to what is included in our auditor's report, we have further set out in this appendix our responsibilities for the audit of the financial statements and explained what an audit involves.

### ***The auditor's responsibilities for the audit of the financial statements***

We have exercised professional judgement and have maintained professional scepticism throughout the audit in accordance with Dutch Standards on Auditing, ethical requirements and independence requirements. Our audit consisted, among other things of the following:

- Identifying and assessing the risks of material misstatement of the financial statements, whether due to fraud or error, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the intentional override of internal control.
- Obtaining an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the board.
- Concluding on the appropriateness of the board's use of the going concern basis of accounting, and based on the audit evidence obtained, concluding whether a material uncertainty exists related to events and/or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report and are made in the context of our opinion on the financial statements as a whole. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluating the overall presentation, structure and content of the financial statements, including the disclosures, and evaluating whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the supervisory board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.